

CV for Robert (Bob) A. Bushnell

Bob Bushnell is an Aerospace and Defense executive with over 40 years of domestic and international experience. Today, he is a consultant to the A&D sector and focused on his role as adjunct professor of international business in California Lutheran University's Executive MBA program and member of the Advisory Council for CLU's School of Management.

In March of 2023, he retired as Vice President, Requirements and Capabilities, with Raytheon's \$3.5B Global Spectrum Dominance (GSD) strategic business unit within their Intelligence and Space business. GSD produces airborne radars for tactical and strategic aircraft such as F-15, F/A-18, B-2 and B-52 aircraft, and U-2, Global Hawk ISR and other Special Mission Aircraft. It also produces Family of Systems solutions, Electronic Warfare Systems, High Energy Lasers, Resilient Navigation products, and Low Band radar solutions. Bob was responsible for setting the strategic direction for the business, driving growth and achieving its new business objectives. Bob reported directly to the President of GSD.

Prior to re-joining Raytheon, Bob was Group Vice President, Strategy and Business Development, for L3Harris' Integrated Sensor Systems Sector (ISS) business.

He spent 25 years with Hughes Aircraft Company and, later, Raytheon Company, after it acquired Hughes. While at Raytheon, Bushnell received multiple awards for Business Development Excellence, the highest recognition for excellence in his field. He also served on the executive leadership team at Northrop Grumman's Navigation Systems business, formerly Litton Industries.

Over the course of his career, Bob has sold highly complex military and commercial systems in some of the world's most challenging markets such as the Middle East, Asia, and Europe. He has negotiated a wide range of international business transactions including special mission aircraft for ISR missions; telecommunications satellites, joint ventures, and strategic alliances, several in excess of \$1 billion. While at Hughes, he helped launch the hugely successful direct-to-home satellite television service, DirecTV.

He holds a BS degree from Pepperdine University, an MBA degree from California Lutheran University (CLU) and has completed graduate management programs at the University of Southern California and the University of Michigan. In 2012, Bushnell was honored by CLU as one of the School of Management's top 25 distinguished MBA graduates.

Multi-lingual/multi-cultural (Diplomatic/Foreign Service background)

He holds current Top Secret/SCI security clearances. No re-investigation required until 2025.