

Tim G Bruer
3875 Cartwright St
Pasadena, Ca 91107
818.415.7333 timgbuer@gmail.com

OVERVIEW

Seasoned executive with 25 years of experience in leading rapid supply chain cost reductions and value-add programs as a CEO for private-equity backed companies, as a Division VicePresident for Nestle and as a Partner at Bain & Co. Significant cost reduction and profit improvement programs highlighted below in bold.

EXPERIENCE

- June 2017 - present **President of Bruer & Co Consulting, LLC**, providing management consulting to small consumer product companies and due diligence support to private equity
- Aug 2017 - present **Adjunct Business Professor** – Cal Lutheran University, Cal State University LA. MBA, undergrads
- October 2012 – 2017 **CEO Tall Tree Foods, Houston, TX**
Operating Partner - Altamont Capital Partners, Palo Alto, CA

Formed an integrated food company of 4 family-run, regional, value-added protein businesses
. Original deal \$50M in revenue, grew organically and with add-ons to \$400M.
Led cross-company supply chain cost-reduction programs.
Served as Chairman of a Canadian food company (Dino Buddies) from Dec. 2016 to June 2017.
- October 2010 –
October 2012 **CEO The ERGObaby Carrier Inc.**, Los Angeles, CA

Developed and implemented new strategies for this newly acquired platform business.
Achieved +30%/year top and bottom line growth
- April 2005 –
September 2010 **CEO Genisoy Food Company** Tulsa, OK

Increased profitability from (\$4 million) to +\$1 million within 9 months, via supply chain and overhead cost reductions, and sku/customer rationalization
- December 1998 –
April 2005 **CEO and President Nonni's Food Company** Tulsa, OK
Grew business at 40% CAGR, from \$20 million to \$155 million. Expanded Nonni's Biscotti
- April 1997 -
December 1998 **CEO and President Silverado Foods, Tulsa, OK**
Completed turnaround strategy for this \$75 million public company:
Rationalized the portfolio, divesting non-core businesses
Achieved positive EBITDA on core business in 9 months
- February 1992 –
March 1997 **VicePresident and General Manager, Culinary Division, Nestle USA** Glendale, CA

Led a \$750 million division of ethnic foods and baking products, 5 plants, 2,000 people.
Engineered a turnaround of the business.
Profit increased from -\$17 million to +\$10 million in 2 years through supply chain cost reductions
- May 1985 -
February 1992 **Partner, Bain & Company** San Francisco, CA

Key player in the consolidation of Nestle USA, and the development of corporate strategy.
Member of Bain's Consumer Marketing Practice.
As a Consultant, generated manufacturing cost savings of 40% / unit for an electronics firm

EDUCATION

University of Chicago. Graduate School of Business. Dean's List.

Stanford University. BA degree in Economics. Phi Beta Kappa.

PROFESSIONAL ASSOCIATIONS

Director for Del Monte Foods (NYSE) June 1997 - Nov. 2010. Served on Audit and Strategic Committees

Director for Authentic Specialty Foods (NASDAQ) June 1997 – June 1998