

Dave Tofanelli

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EDUCATION	<p>Candidate, Doctor of Philosophy in Business Administration, Organizational Leadership, Northcentral University, Prescott Valley, Arizona</p> <p>Post Graduate Fellowship, Health Policy, Air Force Institute of Technology, Dayton, Ohio</p> <p>Post Graduate Fellowship, Financial Management, Office of the Secretary of Defense, Washington, DC</p> <p>Master of Science in Systems Management, University of Denver, Denver, Colorado</p> <p>Master of Business Administration, Golden Gate University, San Francisco, California</p> <p>Bachelor of Business Administration, Our Lady of the Lake University, San Antonio, Texas</p>
EXPERIENCE	
2011 to 2012	<p>Synergos Inc., Thousand Oaks, CA</p> <p><u>Managing Partner</u></p> <p>Provide on-site, e-mail, and telephonic services that help organizations achieve improved financial results across all contracting initiatives. Possess extensive expertise in durable medical equipment and implantable medical devices services and reimbursement systems. Provides executive and career coaching.</p>
2008 to 2011	<p>WellPoint, Inc., Thousand Oaks, CA</p> <p><u>Regional Vice President, Enterprise Provider Contracting</u></p> <p>Led enterprise-wide ancillary vendor relationships. Explored the national vendor market, assessed value, negotiated and managed national agreements, collected and monitored metrics to assess the success of initiatives.</p>
2005 to 2007	<p>WellPoint Health Networks, Thousand Oaks, CA</p> <p><u>Staff Vice President, National Provider Contracting</u></p> <p>Led national contracting initiatives. Acted as provider and vendor contracting internal consultant for WellPoint's sixteen member health plans. Articulated the value proposition of WellPoint initiatives and increased organizational presence across WellPoint clients by facilitating business development and proposal activities.</p>
2001 to 2005	<p>WellPoint Health Networks, Thousand Oaks, CA</p> <p><u>Director, National Provider and Vendor Contracting</u></p> <p>Led enterprise-wide projects. Developed rigorous analysis to validate the risk and value of potential initiatives. Researched new healthcare delivery methodologies and translated them into winning contracting models. Monitored industry trends to proactively seek out new strategies.</p>
2001	<p>MedMark Services, Inc., Washington, D.C.</p> <p><u>Vice President, Military Contracting</u></p> <p>In a consultant role, lead all aspects of MedMark Services, Inc.'s, successful effort to obtain a \$50 million contract from the Department of Defense.</p>
1999 to 2001	<p>Kaiser Permanente Mid-Atlantic Health Plan, Rockville, MD</p> <p><u>Chief Executive</u></p> <p>Led all medical center activities, articulated a vision that aligned with Kaiser Permanente goals and values. Managed overall performance, controlled relationships critical to achieving effective health care delivery including medical care delivery services, ancillary services, call center operations, provider services and quality resource management, and assured compliance with both internal and external regulatory, licensing and accrediting agencies.</p>
1995 to 1999	<p>Inova Health System, Falls Church, VA</p> <p><u>Director of Reimbursement/Provider Networks</u></p> <p>Established and managing the network development and operating infrastructure that supported Inova Health System's health plan, Innovation Health, Inc., as well as wholesale contractual relationships with commercial health plans and governmental payers on behalf of Inova's independent practice association (IPA).</p>

- 1993 to 1995 Office of the Civilian Health and Medical Program of the Uniform Service, Denver, CO
Executive Director, Air Force Programs
Managed the health benefit of the U.S. Air Force's 3 million plan members and oversaw all senior level policy decisions regarding benefit design and structure.
- 1989 to 1993 Malcolm Grow USAF Medical Center, Washington, DC
Vice President, Operations, & Chief Financial Officer
Maintained overall responsibility for the day-to-day management of the medical center's budget, as well as all human resources, managed health care, and information systems functions. During *Operation Desert Storm*, served overseas in a 500-bed field hospital

OTHER EXPERIENCE

- 2012 to Present Biola University, La Merida, CA
Adjunct Professor, Business
Lead master's level courses in Operations Management and Strategy & Entrepreneurial Project Management
- 2011 to Present California State University, Channel Islands, Camarillo, CA
Adjunct Professor, Business
Lead master's level courses in Business Management and Marketing
- 2011 to Present University of La Verne, Oxnard Campus, Oxnard, CA
Adjunct Professor, Business
Lead bachelor's level courses in Oral Communications.
- 2004 to Present California Lutheran University, Thousand Oaks, CA
Adjunct Professor, Business
Lead bachelor's and master's level courses in Business Communication and Human Resource Management.
Recipient of 2011 *Excellence in Teaching Award*.
- 1998 to 2001 George Mason University, Fairfax, VA
Adjunct Professor, Health Management
Led master's level courses in Integrated Health Care Delivery Systems, Organization Behavior, and Introduction to U.S. Healthcare System for Non-Healthcare Majors.
- 1997 to 2001 University of Maryland, College Park, MD
Adjunct Professor, Business & Health Services Management
Led bachelor's and master's level courses in Business and Health Services Financial Management, Business and Healthcare Economics, Managed Healthcare, and Integrated Health Care Delivery Systems.

MEMBERSHIPS AND CERTIFICATIONS

Fellow of the American College of Healthcare Executives (FACHE)
Certified Healthcare Executive (CHE)
Credentialed Christian Life Coach (CCLC)
Member of the Board of Directors, Principle Based Leadership
Member, Health Care Executives of Southern California